



Curriculum Vitae  
**LAREE S. KIELY, Ph.D.**  
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## **EDUCATION**

- Ph.D.** University of Southern California
- M.A.** University of Colorado
- B.A.** University of Colorado

## **EXPERIENCE:**

***President and CEO, We Will, Inc. (formerly The Kiely Group)  
Organizational Effectiveness Consultants, 1988 - present***

President of WeWill and The Kiely Group--Organizational Effectiveness Consultants--serves on the executive program faculties of Duke CE, USC Sol Price School, Thunderbird International Business School, Ivey University (Toronto, Canada), and UCLA in the field of executive leadership and organizational development bridging all four sectors: Government, Non-Profit, Education, and Corporate/Private.

She also served for 15 years on the faculty of the Marshall School of Business at the University of Southern California, where she taught in the graduate programs, Executive MBA, executive education, and founded and directed the school's Center for Teaching Excellence. Her work has taken her to clients all over the world: the US, Canada, the UAE, Europe, South Africa, Australia, the Czech Republic, and the People's Republic of China.

We Will, Inc. serves both the private and public sectors, offering research, consulting, and executive development design and delivery. KGi was originally created in 1988 as a seminar company specializing in organizational training programs. Since that time, we have expanded our personnel as well as our product and program offerings, now offering over 100 products, programs, and services and over 25 subject experts in all sectors.

***PROFESSOR, Marshall School of Business, University of Southern California, 1987 to 2002***

Served as faculty (Full professor—clinical practice) in the Executive MBA, MBA, undergraduate and executive education programs. Faculty Advisor and curriculum developer for USC Management Development Program



***DIRECTOR, The Teaching Center, Marshall School of Business, University of Southern California, 1990 to 2001***

Developed and directed the center which existed to enhance and emphasize the andragogical skills of the USC Marshall School of Business faculty and train trainers for executive development programs and in-house training departments

***TECHNOLOGY SERVICES MANAGER, First Interstate Bank Corporation, 2/84 to 7/87***

Division facilitated corporate change management functions as the corporation moved to technology-based activities. Managed group responsible for coordination of all bank-wide culture change and technical and service implementation support for 330 remote sites in State of California

***LECTURER, 9/79-12/85***

University of Southern California, The Annenberg School: Cross cultural communication; Organizational communication and development; Public speaking and self-presentation; Psychology of communication

University of Colorado: Communication in instruction; Business and professional communication; Interpersonal communication

***CONSULTANT, The Giles Institute for Educational Research, 9/76-9/79***

Responsible for needs assessment, instructional objectives, instructional design, implementation of programs and follow-up assessment. Wrote, designed, and ran statistical assessment of instructional tools and testing instruments for implementation of PL 94-142

***PROGRAM DEVELOPER AND EDUCATOR, U.S. Air Force Academy Schools, 9/73-9/79***

Designed and implemented first program for teaching students with perceptual and communicative disorders under Public Law 94-142. Program was used as prototype for implementing same instructional courses in all Colorado schools

**AWARDS AND RECOGNITION:**

Dr. Kiely is the recipient of several educational awards including one of Brandon Hall's 2017 Best Advance in Leadership Development Awards for our program in partnership with Blue Shield of California called: "Lead to Excellence: Co-creating the Future Using Integrated Thinking." Also, in 2017, the California Department of Healthcare Services annual award for Practice transformation for Medi-Cal Managed Care Health Plans went to the **Inland Empire Health Plan:** Behavioral Health Integration & Complex Care Initiative in which the Kiely Group is tasked with improving care transitions and cross-system leadership.

Other awards include: the USC “Golden Apple” Award for Teaching Excellence; the Distinguished Professor award from the EMBA Programs; and the “Teacher of the Year” Award from the USC Food Industry Management Program. Her eLearning Course called “Leading the Global Workforce” was awarded the Best eLearning Program by the International Distance Learning Association. She has also been awarded the “Most Significant Contribution by an Individual to eLearning” award; the overall “Excellence in eLearning Teaching”; and her course on “Negotiation: Plays, Ploys, and Pitfalls” was granted the Best eLearning Program for Corporate Development. The International Society for Performance Improvement also awarded Dr. Kiely the “Best Instructional Product or Intervention” recognition.

### **PUBLICATIONS / MEDIA / PRESENTATION HIGHLIGHTS**

- Dr. Kiely served as a monthly columnist for Public Administration Times, 2012-2014
- Laree’s programs are also used extensively by SkillSoft and you can see her award-winning television series, Management Communication: Tools for Leadership, regularly on PBS
- “Corporate Universities as Shapers of Culture” Chapter in The Next Generation of Corporate Universities, M. Allen, Editor: Pfeiffer, John Wiley and Sons, 2007
- “Systemic Security Management” Security and Privacy, (with Terry Benzel), November/December 2006 Volume 4 Number 6, pp 74-77
- “The Real Final Frontier” ACPE Journal; January 2004
- “Measurement in Educational Development and Corporate Universities: Is It Gonna Show? Do We Wanna Know?” Chapter in Corporate University Handbook, M. Allen, Editor; Amacom Press, 2002
- “Getting Your People to Think” Across the Board, The Conference Board Jan/Feb 2003. (With D. Logan and J. Greer)
- “Overcoming Time and Distance: International Virtual Executive Teams” Presentation to International Academic Leadership Council, Penang, Malaysia, 2003
- “Overcoming Time and Distance: International Virtual Executive Teams” Chapter in Advances in Global Leadership, Volume 2, Mobley and McCall eds., JAI Press, 2001
- Introduction to Management Communication: Tools for Leadership, PBS Television Series
- Everything’s Negotiable (With E. Skopec), Chinese Mandarin translation, Beijing China, 2000
- Introduction to Business Communication: Tools for Leadership, Video tape series, Student manuals, teacher manuals, Quisic, 1998
- "Successful Joint Venture Negotiation with Chinese Partners: A Field Investigation" (with Katherine Xin), Center for International Business Education and Research, University of Southern California, (October 1995 - September 1997)
- “Changing Organizational Culture through Multinational Executive Teams,” Presentation given to Human Relations Executives Council, 1995
- “International Negotiations,” Presentation given to American Bar Association Conference on International Law, 1995

- Bli god I forhandlinger, (with E. Skopec), Hjemmets Bokforlag, Oslo, Norway, 1995. Scandinavian translation of Everything's Negotiable
- Everything's Negotiable: If you know how to play the game, (with E. Skopec), Amacom Press, 1994. Selected by Newbridge Executive Book Club as selection of the month
- "Who's in Charge, The Media or The Truth?" USC Business 3 (Summer, 1992), 48-52
- "Excellence in Public Relations Education and Career Training" Presentation at the International Association of Business Communicators Conference, San Francisco, CA. May 27, 1992
- Taking Charge: Time Management for Personal and Professional Productivity. (With E. Skopec), Addison-Wesley: Reading, Massachusetts, 1991
- "Longitudinal Program Assessment: Peer Mediation Program in Santa Monica Schools." Paper presented to the National Association of Mediation in Education Conference. Toronto, Canada, 1990
- "Longitudinal Program Assessment: Peer Mediation Program in Santa Monica Schools." Research paper funded by a grant from the American Bar Association and The Dispute Resolution Center of Santa Monica, November 1989
- "A Theoretical and Methodological Study of Communication Competence," (dissertation). Los Angeles, California: The University of Southern California, 1988
- "Effective Mediation: A Communication Approach to Consubstantiality" (with Daniel R. Crary), Mediation Quarterly 12 (June 1986), 37-49
- "The Solution That Has No Name: Application of the Social Value Model to Friedan's The Second Stage" (with Dan Crary), Women's Studies in Communication 9 (Spring, 1986), 12-20
- "Restructuring the Basic Communication Course with Emphasis on Theory," (with Daniel R. Crary and Robert Emry), Western Speech Communication Association Convention, February 1983

